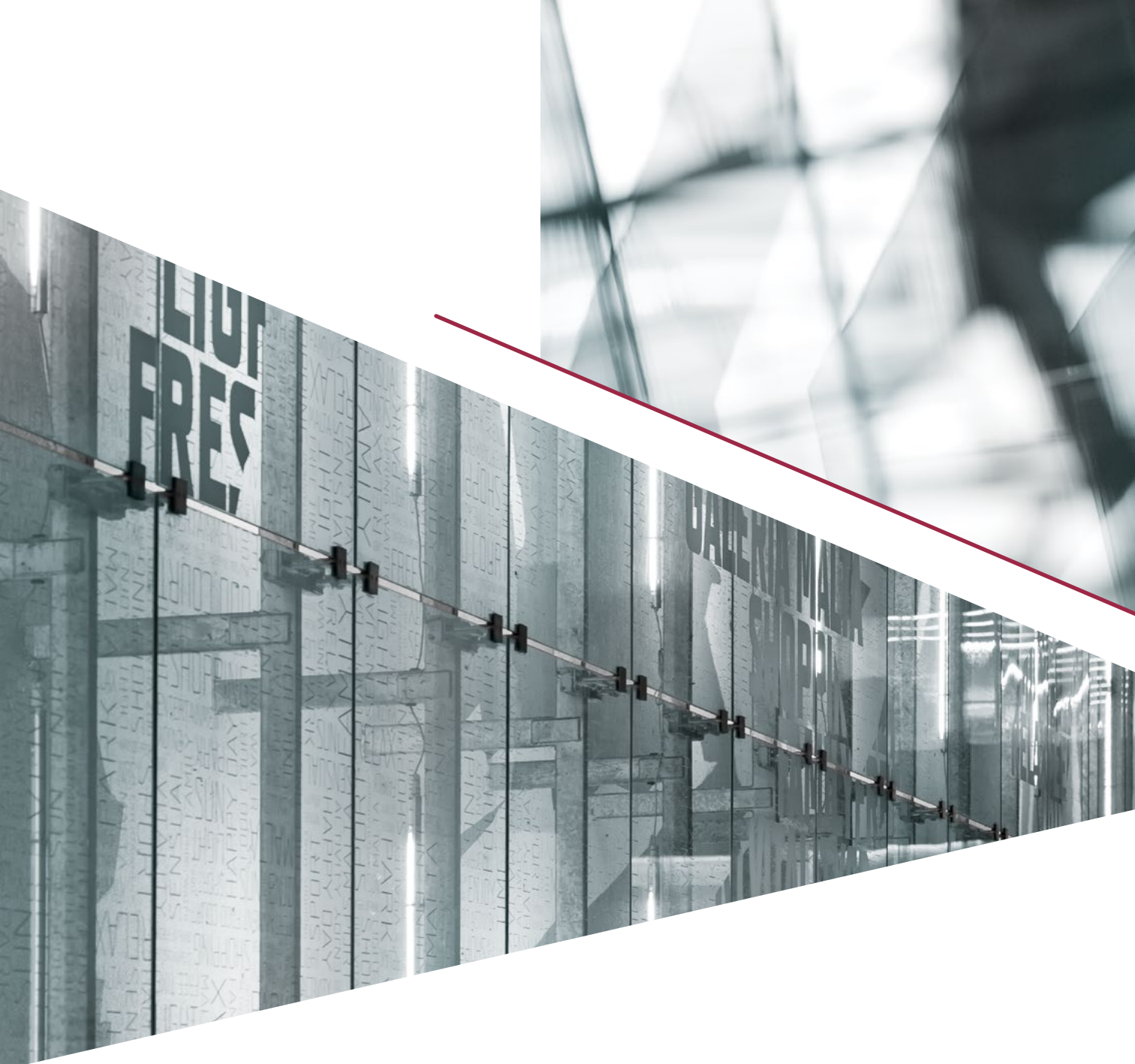




**PRESSGLASS**  
GROUP

*Glass for the construction industry*

ABOUT US



# OUR VISION

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From the date of our creation, we have been driven by a clear vision. We have been building a modern, dynamic and globally active organization that contributes to the development of our Business Partners and creates valuable job positions.

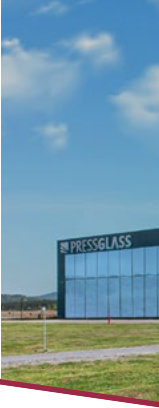
Our mission is to strengthen the competitiveness of our Customers by meeting their expectations.

We add value to our Partners' Business by supplying enhanced products, services and solutions with continuously improving features.

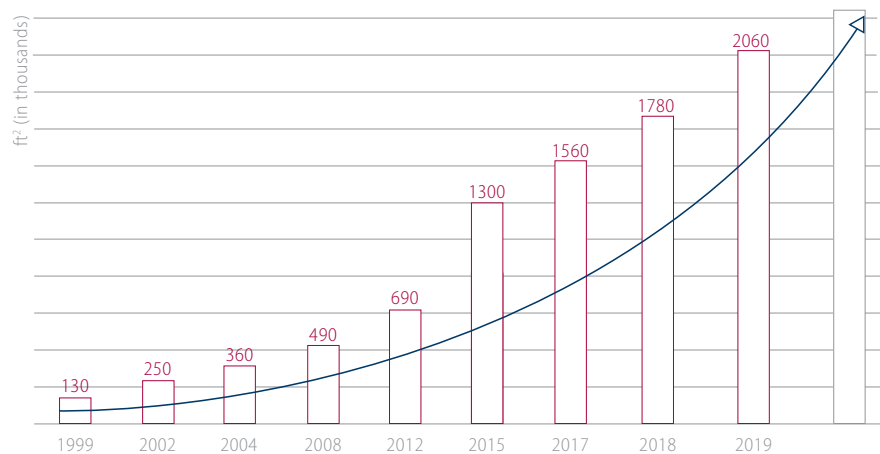




# CONTINUOUS DEVELOPMENT



Increase of production area



Our company commenced operations in 1985 in the USA as Glass Dynamics Inc. in single manufacturing facility in Stoneville (USA) and in 1991 Poland as Press Glass, with glass units manufactured on a single line. Back then our core market was window frame manufacturers. Within the next ten years, we established our position as the leading Polish producer of insulating glass units.

In 2001 we embarked on sales to other countries and started to build additional plants in Poland. We also expanded our product offering

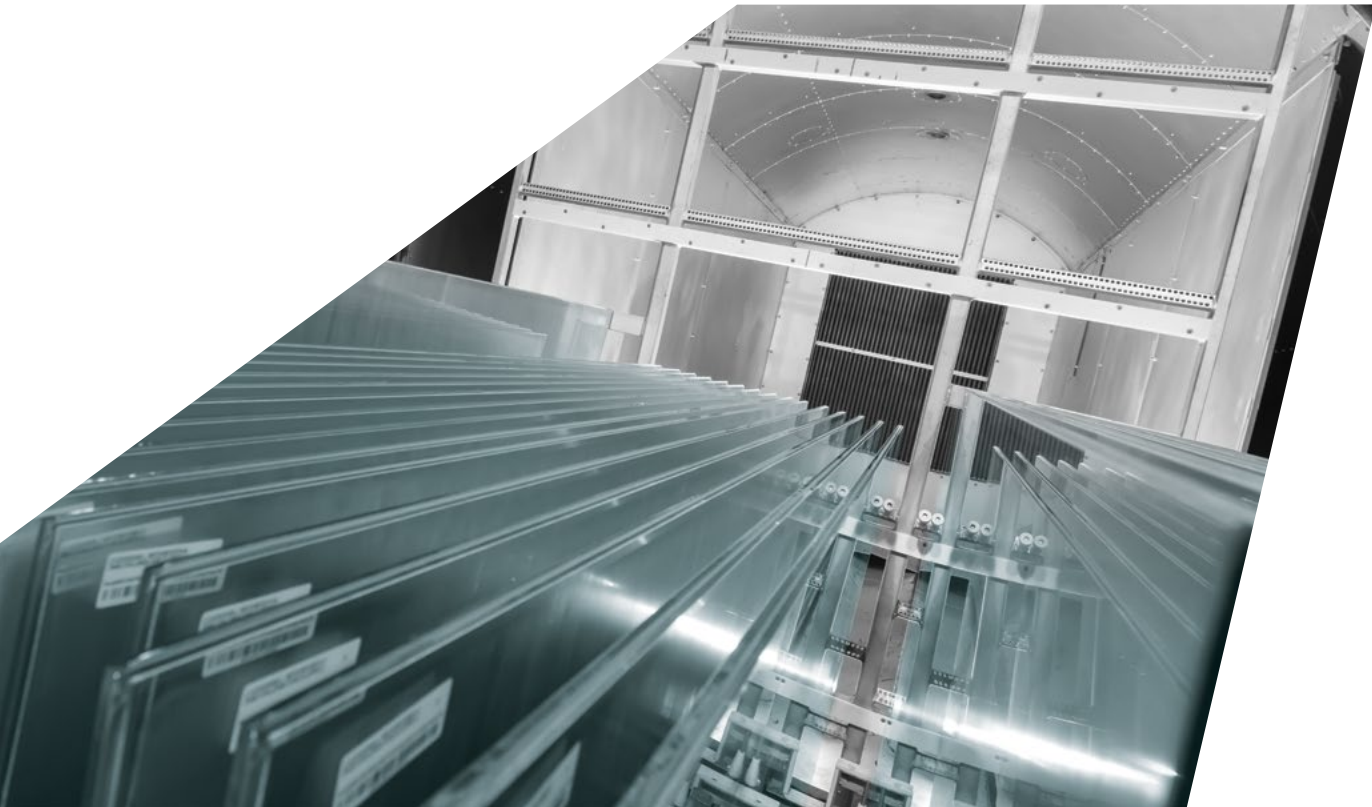






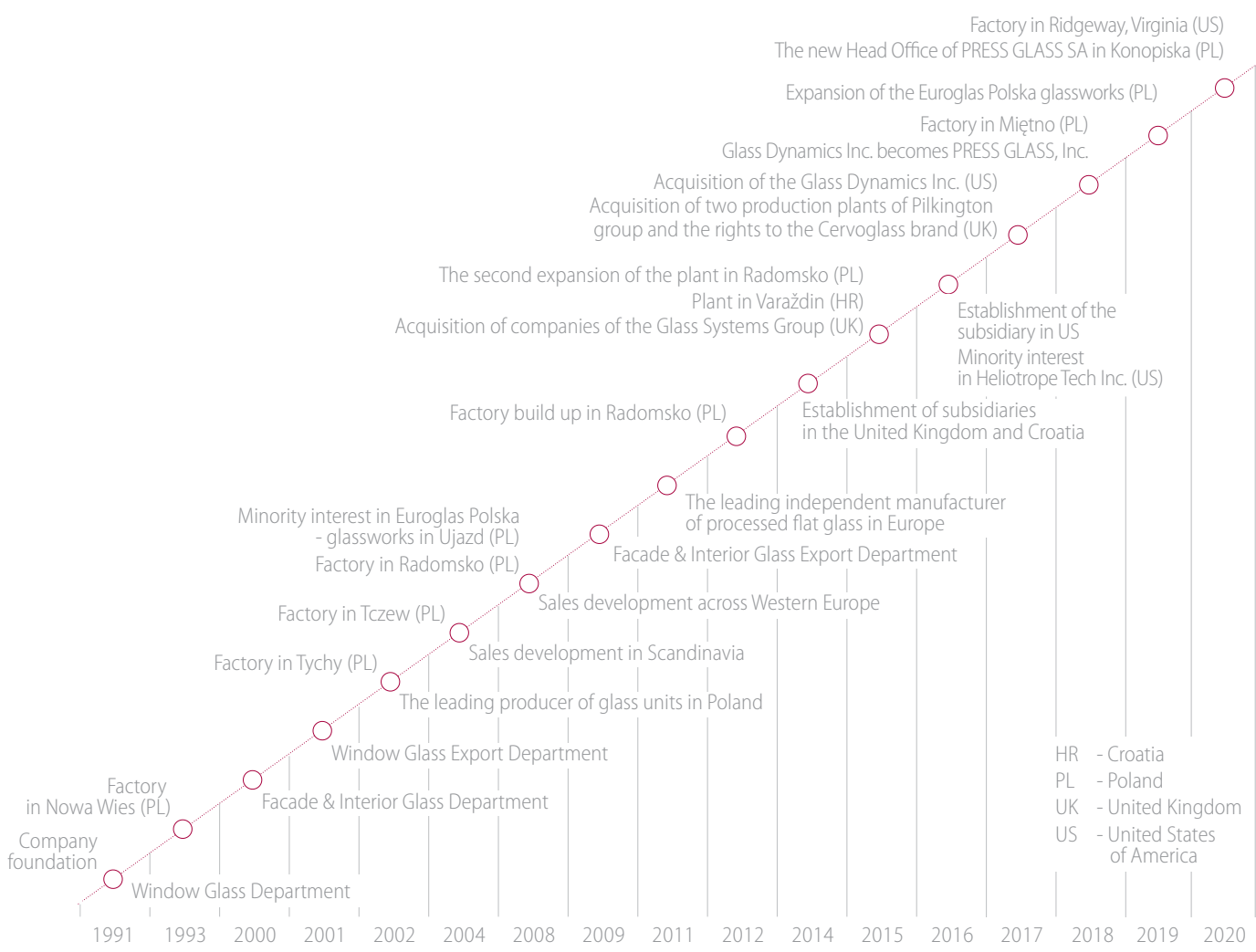
Photo by Nate Cook Photography



to new market segments.  
Thanks to our Customers' trust in us and in our values, **we have become the leading European producer** of processed flat glass for the construction industry.  
Our first foreign subsidiaries were established in 2014 and subsequently in the next year first foreign manufacturing plants. At the same time, we also commenced our development through acquisitions of

glass manufacturing and processing companies.  
In 2017 Glass Dynamics Inc. was acquired by Press Glass.  
In 2019 we started building our new Head Office in Konopiska (Poland). In October, 2020 the building officially became the new Office of the Management Board.  
Currently our production exceeds **100 million ft<sup>2</sup>** of glass units yearly. We work with hundreds of regular

Customers in Europe and on other continents. To produce all of our products we use about 220 million ft<sup>2</sup> of glass annually. To our global market we offer products under the PRESS GLASS brand name. In addition to the PRESS GLASS brand we also operate under the GLASS SYSTEMS brand in the UK.





# PRODUCTION POTENTIAL

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We have fourteen production plants located in Europe and North America, with a total manufacturing area of 2,060,000 ft<sup>2</sup>. They are located in Poland, Croatia, the United Kingdom and in the United States. Their location, production capacity, certification and product range make our company unique in terms of effective response to demands of addressable markets.

Each plant specializes in producing a different range of products and

meeting different expectations, yet together they create an effective network of capabilities and product offerings.

Our plants are equipped with 44 IGU production lines, 23 tempering furnaces including two furnaces for the production of curved glass. **We produce up to 330,000 ft<sup>2</sup> of IGU's daily.**



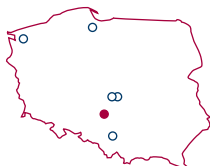
 Międzybóże near Nowogard (Poland)  
– production area: 220,000 ft<sup>2</sup>


The plant produces IGU's for window frame manufacturers in northern-west Poland and western Europe.

 Radomsko (Poland)  
– production area: 680,000 ft<sup>2</sup>


Two cooperating production facilities form the largest glass processing centre for construction in Europe.

They service the largest Customers across Europe, North America and other continents, who expect the widest assortment of products and services from our entire offer and companies located in Poland.



 Tychy (Poland)  
– production area: 130,000 ft<sup>2</sup>

The plant produces the most complex products in the company's range, mainly for the interior and commercial facade markets. It also supports other plants.

 Tczew (Poland)  
– production area: 150,000 ft<sup>2</sup>


The plant serves the Scandinavian market and window frame manufacturers in northern Poland.

 Konopiska (Poland)  
– the Company Headquarters


Location of the Company's Management Office.

 Varaždin (Croatia)  
– production area: 180,000 ft<sup>2</sup>

The plant produces IGU's for window frame manufacturers across southern Europe.

 Swansea (Headquarters), Port Talbot, Cardiff, Peterborough, Barnsley, Cumbernauld (United Kingdom) – total production area of 320,000 ft<sup>2</sup>

The plants produce glass units for the United Kingdom's window frame manufacturers.

 Stoneville, North Carolina (USA)  
– the Company Headquarters  
– production area: 100,000 ft<sup>2</sup>

The plant supplies the panes intended for glazing and internal constructions as well as facades and Southern Atlantic area.

 Ridgeway, Virginia (USA)  
– production area: 280,000 ft<sup>2</sup>

The facility specialises in the production of glazing intended for facades.

The two facilities are located in close proximity to each other and form an efficient and flexible system of links, supporting each other in their activities, servicing primarily Customers located in North America.







# TECHNOLOGICAL ADVANTAGE

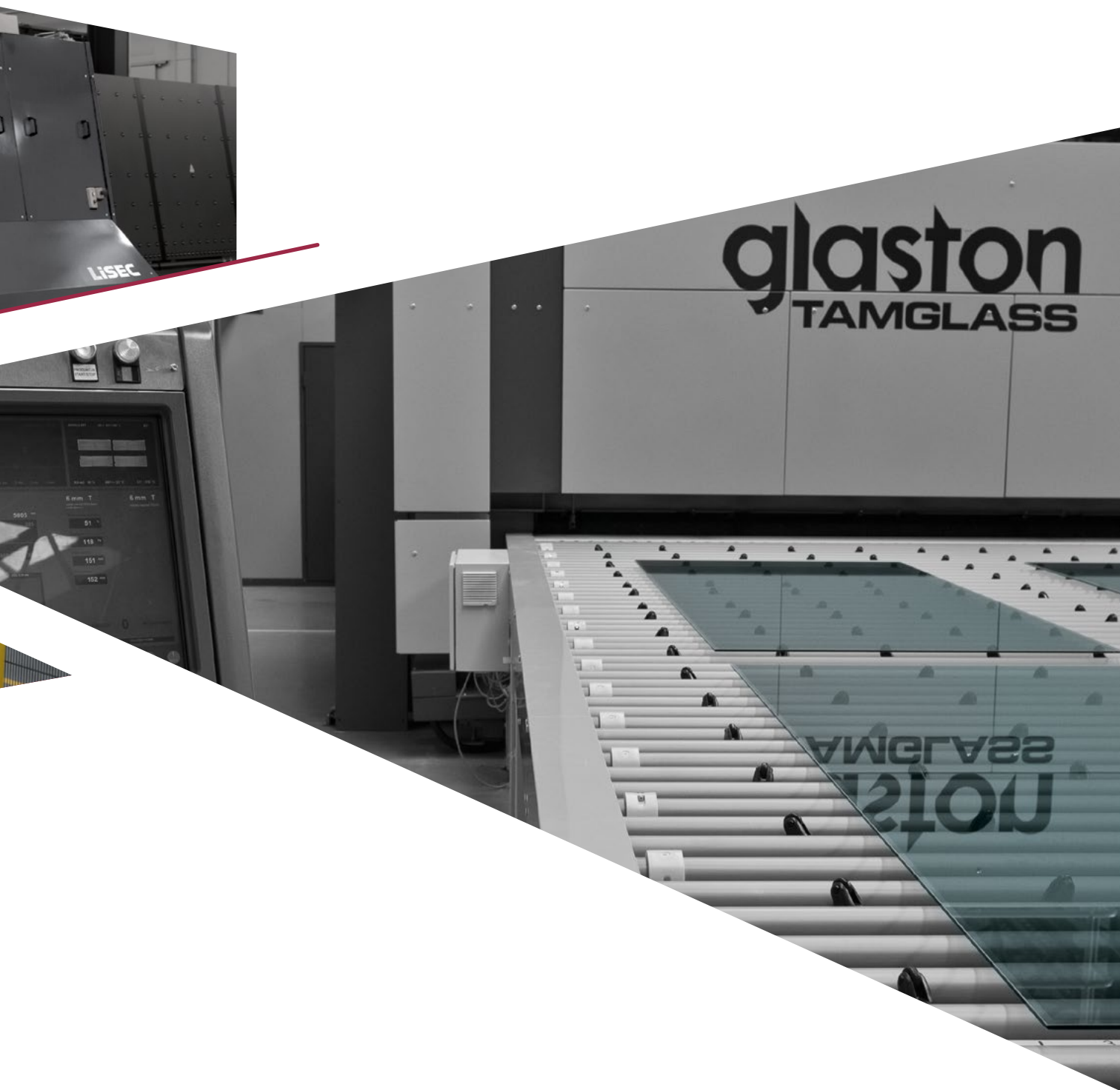
In order to guarantee the highest quality, **all glass is processed with machinery from the most reputable manufacturers.** Machinery includes LISEC and HEGLA glass cutting lines, LISEC processing and IGU assembly lines, GLASTON / TAMGLASS tempering and bending furnaces, BENTELER & HEGLA CNC machining centers as well as TMB Heat Soak ing furnaces.

Particularly advanced technological processes are carried out on our BENTELER production lines for laminated glass, SCHOLZ autoclave and BÜRKLE, TESOMA and DIPTECH devices for the production of printed enamelled glass.

We help our machine suppliers define the directions of development. We participate in testing and imple-

menting new equipment and technologies. Through such equipment innovations, **we constantly expand and modernize our machinery.** This is how we gain and maintain the technological advantage.







# INDIVIDUAL SUPPORT OF OUR CUSTOMERS


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Together with our Customers we develop a personalized, mutually satisfying and **long term model of cooperation**. We are active in our search for effective solutions which guarantee our Clients optimized production.

We are open to implementing new products and solutions because our Customers inspire us. Our **dedicated customer service team** provides efficient and prompt information flow at each stage.







We offer our Customers systems for automated (electronic) order transfer. Using our 'Delivery Check System' Customer can view in real time the status of their order, download delivery specifications and invoices. We guarantee **prompt and accurate servicing** of even the most complex of order requirements. Our Business Partners can depend on us for quick responses at critical moments and for us **to adhere to agreements regarding special specifications.**

# MODERN LOGISTICS

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Our products are regularly exported to **Customers all over Europe and in North America**, with more than half of them doing business with us for more than 10 years. Our glass is transported to Customers at a total distance exceeding **700,000**

**miles per month.**

With the help of our fleet and our network of specialized international haulers, we dispatch up to **150 deliveries across Europe** each day, covering a radius of **2,200 miles.**

We also organize transatlantic marine container shipping and air transport.









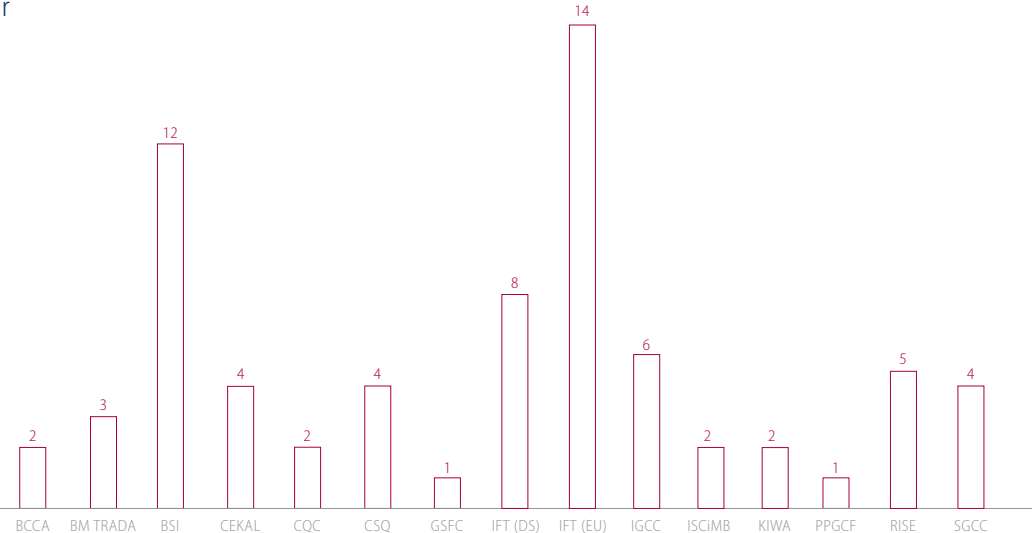
# BEST QUALITY

We have partnered with branded window producers who have sophisticated supply requirements. Highest quality and service are the basis for cooperation. This means we often apply additional certification procedures for components and enhanced production processes to provide extended product warranties.

Our products meet the requirements of European and North American Standards and the local building regulations of the markets we serve. We also follow individual agreements with our Customers. Our entire European product range meets the requirements of CE Marking, and our American pro-

duct range meets the ASTM requirements. All plants operate based on the production management system ISO 9001:2015.

Audits per year







Our plants and products are audited or certified by acknowledged certification bodies, including:

BCCA, BM TRADA, BSI, CEKAL, CSQ, ICiMB, IFT, IGCC, Inspecta, SGCC and SP SITAC.

Annually such institutes carry out several dozen audits of our facilities. Additionally, we welcome our customers to conduct their own, individual audits of our facilities.





# WIDE ASSORTMENT

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We are an independent company and therefore, **we offer products from all of the greatest suppliers:**

AGC Glass, Euroglas, Fenzi, Guardian, IGK Isolierglasklebstoffe, Kömmerling, Pilkington, Rolltech,

Saint-Gobain Glass, Technoform and Vitro Glass.

We provide **independent technical advice** regarding the choice of components in our finished products.

The solution we advocate will depend on the product performance requirements, its place of use, the assumed processing methods and the required delivery period.





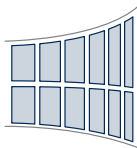
The markets we serve are:



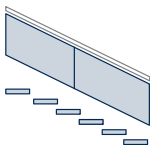
Commercial



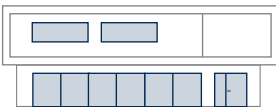
windows & doors



facades



interior glass constructions



Residential

We process glass for fabricators of:

| SELECTED PRODUCTION CAPACITY           | maximum size  |
|--|---------------|
| insulating                             | 275 " x 126 " |
| tempering                              | 275 " x 126 " |
| Digital Print - full color printing    | 275 " x 126 " |
| laminating                             | 275 " x 126 " |
| edgework, holes and notched processing | 275 " x 126 " |



# COOPERATIVE POTENTIAL

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We are well prepared for even more intensive development. We have a solid production portfolio, machinery base and highly experienced personnel.

We constantly increase our production capacity and optimize the production efficiency.

So far we have produced over 770,000,000 ft<sup>2</sup> of glass units.

We focus on gaining and maintaining a technological advantage over our competitors. We continue to upgrade the quality of our products by implementing innovative components, production processes and service systems.

The long-term market expertise of our Customers proves that our

business is based on developing long-standing relationships. We know that being reliable is crucial, especially in terms of quality and promptness of deliveries.



# ENVIRONMENTAL PROTECTION

In order to mitigate environmental impact, we make modifications to product manufacturing and to our habits. In order to facilitate the process, we have adopted the global system of actions protecting the environment ISO 14001. Plants working under the PRESS GLASS brand operate based on environmental management system ISO 14001.

By implementing the ISO 14001 system, we contribute to activities supporting environmental protection that are now in excess of the requirements of law in number of

countries:

- we segregate waste to enable safe disposal or recovery of such waste
- we reduce consumption of natural resources
- we prevent any penetration of hazardous liquids to soil and water
- our Customers get products that are not burdensome to the environment
- we improve the image of our Customers

For few years now we have also joined the "resources SAVED" programme

intended to protect natural resources by recycling. We have managed to save a total of over 3,000,000 lb of natural resources and reduce emission of greenhouse gases by over 520,000 lb within the programme so far.

Paper has always been and will always be a vital aspect of project and marketing activities. The selection of paper produced in accordance with sustainable development and environmental protection (FSC certificates) and/or recycled paper is becoming a key issue.







[www.pressglass.com](http://www.pressglass.com)